



FireDaemon OEM – Case Study

Borer Data Systems

“We saved thousands in Development Costs and Years of Programming”

Overview

Borer Data Systems, established in 1975, is one of the UK's leading manufacturers in the specialist field of access control, attendance management and alarm monitoring systems. The company specializes in providing 'Enterprise Wide' solutions which can be deployed cross an existing corporate IP network to link satellite offices into one integrated facilities information system. Borer offers a fully integrated approach employing a range of custom-designed card readers, computer software and biometrics to provide features such as access control, alarm monitoring and attendance management within the same system. Borer is at the forefront of technological innovation and an industry first.

The Challenge

Due to the nature of their Access Control and Time Attendance system, they required Windows "Black Boxes" to run at various locations and buildings on their client's LAN. Specialist software runs on these Windows clients to process information from hardware to software and vice versa. Borer needed their software to run as a service. Firstly to provide a more secure solution and also to provide reliability in terms of making sure the software will run even if a user isn't logged in to the work/station.

The Solution

To resolve this, they would need to convert the applications to NT Services. “To convert the application, it would take us months of development time and thousands of pounds of development costs” said Dan Rossouw. Due to their customer demands and time constraints they came to FireDaemon Technologies. “FireDaemon has covered 100% of our requirements and saved us 6 months of development time and thousands in development costs and provided customer satisfaction”. With FireDaemon they achieved a quicker rollout of their own software and provided their customers with a much more secure solution. They can now focus on converting applications to NT Services with no deadlines to meet. “FireDaemon is user friendly and provided us with the features we wanted”.

Results

With software that is in high demand and strong focus on security and reliability, Borer sought a solution that addressed its need for integrated security and room to grow and adapt to the future. “FireDaemon is cost effective for us in terms of development costs and customer support. We find that because of using FireDaemon, we spend significantly less time and effort on IT support to customers. By using FireDaemon, there is no productivity loss and now we are focused on delivering a more secure and reliable service to our customers”

About FireDaemon Technologies Limited

FireDaemon Technologies Limited, based in Cambridge, UK is the world leader in service management solutions for Microsoft Windows and has been providing software solutions to the industry since 1996. FireDaemon Technologies Limited, a privately held corporation, has been successful in identifying market needs and providing tools to meet those needs including commercial and FOSS products such as FireDaemon Lite, FireDaemon Pro and FireDaemon Trinity, PanelDaemon, ExMP, Video Postbox and daEMON. More information on FireDaemon Technologies Limited is available at <http://www.firedaemon.com>.